

November 11, 2005

Human Resources Department
Agreement Sourcing



Banner City High School
Attn: Principal Gerald Wallace
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Harrisburg NE 69345

Our purpose in writing to you is to acquaint you with the Union Pacific Railroad Company and to inform you of employment opportunities that may be of interest to many of the people with whom you come in contact.

With our headquarters in Omaha, Nebraska, Union Pacific Railroad is an operating subsidiary of Union Pacific Corporation (NYSE:UNP). We are the largest freight transportation railroad in North America, operating in the western two-thirds of the United States. The railroad serves 23 states, linking every major West Coast and Gulf Coast port and provides service to the east through its four major gateways in Chicago, St. Louis, Memphis and New Orleans. Additionally, Union Pacific operates key north/south corridors and is the only railroad to serve all six gateways to Mexico. UP also interchanges traffic with the Canadian rail systems. Our impressive history began at Promontory Point, Utah, with the completion of the transcontinental railroad in 1869.

Union Pacific Railroad has over 48,000 employees. Currently many of our employees are retiring and as a result, we have a wide variety of career opportunities ranging from unskilled and skilled laborer jobs to management level positions. Our open positions are posted on our web page where interested applicants can apply online: <http://www.up.com/employment>.

We understand newspaper, radio, and television advertising does not always reach potential applicants, which is why we are contacting you. Because of our hiring needs at several key Union Pacific locations, we are soliciting your help in expanding the number of people we need to reach. Enclosed is information about our employment opportunities at Union Pacific. **We are hosting a HIRING FAIR at the Mid-Plains Community College in North Platte, Nebraska, on November 18 (4p-8p) and November 19 (10a-4p) at the North Campus, 1101 Halligan Drive.** Please post the enclosed flyers on your bulletin board(s).

Please note that to PREQUALIFY for an interview and employment testing, applicants can apply online at www.up.com. Click on *Jobs at UP*, then *View Positions*, and then *Search Position Database*. To apply, just click on job(s) of interest.

Ideally, our goal is to develop a mutually beneficial relationship. In the future we will send you information to keep you abreast of new changes and opportunities within Union Pacific. Likewise, please let us know if your organization will be sponsoring any job fairs or special events in the upcoming months, as we will certainly be interested in participating. Also, if you have a publication in which we can advertise, please let us know. In the meantime, should you have any questions, please don't hesitate to give any of us a call. Thanks for your assistance!

Sincerely,

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and provide outstanding benefits and competitive wages. Visit our website at www.up.com/employment to learn more about these opportunities and complete an online application.

UNION JOB OPPORTUNITIES

Following is a list of the most common jobs for skilled and unskilled labor jobs. Employees in these jobs are represented by a union and covered under a collective bargaining agreement.

| Job Title | Department | Approximate Starting Wage* | Education Requirements* |
|--|--|--|--|
| Train Service (e.g., Brakeman/Switchman, Conductor, Locomotive Engineer) | Operating (Transportation) | Appx. \$40k a year to start, up to \$75k a year if fully "marked up" after approximately 5 years | Can hire out of high school |
| Track Laborer / Section Person | Engineering (Maintenance of Way) | Appx. \$16.05 to start | Can hire out of high school |
| Bridge & Building Carpenter | Engineering (Maintenance of Way) | Appx. \$20.13 to start | Can hire out of high school |
| Assistant Signal Person | Engineering (Maintenance of Way) | Appx. \$19.36 to start | Can hire out of high school |
| Bridge & Building Electrician | Engineering (Maintenance of Way) | Appx. \$21.50 to start | Requires vocational training and journeyman status |
| Track Welder | Engineering (Maintenance of Way) | Appx. \$16.05 to start | Requires vocational training |
| Apprentice Work Equipment Mechanic | Engineering (Maintenance of Way) | Appx. \$16.36 to start | Requires vocational training |
| Work Equipment Mechanic | Engineering (Maintenance of Way) | Appx. \$20.44 to start | Requires vocational training and journeyman status |
| Apprentice Freight Car Repairer | Mechanical – Car (Maintenance Operations) | Appx. \$16.08 to start | Can hire out of high school |
| Journeyman Freight Car Repairer | Mechanical – Car (Maintenance Operations) | Appx. \$21.44 to start | Requires vocational training and journeyman status |
| Mechanical Shop Laborer | Mechanical – Locomotive (Maintenance Operations) | Appx. \$12.52 to start | Can hire out of high school |
| Apprentice Diesel Electrician | Mechanical – Locomotive (Maintenance Operations) | Appx. \$15.88 to start | Requires vocational training |
| Journeyman Diesel Electrician | Mechanical – Locomotive (Maintenance Operations) | Appx. \$21.50 to start | Requires vocational training and journeyman status |
| Apprentice Diesel Mechanic | Mechanical – Locomotive (Maintenance Operations) | Appx. \$14.72 to start | Requires vocational training and journeyman status |
| Journeyman Diesel Mechanic | Mechanical – Locomotive (Maintenance Operations) | Appx. \$21.43 to start | Requires vocational training and journeyman status |
| Electronic Technician | Information Technologies | Appx. \$18.87 to start | Requires vocational training |
| Installation Technician | Information Technologies | Appx. \$18.87 to start | Requires vocational training |

* These wages represent approximate starting wages. Actual rates vary upon location and collective bargaining agreements. In addition to education, some jobs require other minimum skills and experience. Please see our website for specific details.

MANAGEMENT JOB OPPORTUNITIES

Management positions at Union Pacific are those of both authority and responsibility. Our managers must excel at providing leadership as well as making important decisions in a fast-paced work environment. By utilizing their formal education, company training and real-time data, our managers are called upon to maintain Union Pacific's equipment and infrastructure while efficiently moving our customers' cargo. We have many management opportunities in the operating department (transportation), as well as other departments (e.g., sales and marketing, accounting and finance, law, human resources, corporate and government relations, supply, engineering, mechanical, and information technologies). Put your education and expertise to work right away in a variety of diverse positions. Apply online at www.up.com/employment today!

As of October 20, 2005